



## 2017 **APPROVED** BUDGET

| LINE ITEM                          | INCOME            | EXPENSE           | NET PROFIT         |
|------------------------------------|-------------------|-------------------|--------------------|
| <b>EVENTS</b>                      |                   |                   |                    |
| Expo                               | 85,000.00         | 60,000.00         | 25,000.00          |
| Golf Outing                        | 32,000.00         | 19,000.00         | 13,000.00          |
| Tigers Day                         | 11,000.00         | 7,000.00          | 4,000.00           |
|                                    |                   |                   |                    |
| <b>MEMBERSHIP</b>                  |                   |                   |                    |
| Programs                           | 25,000.00         | 31,000.00         | (6,000.00)         |
| Professional Development           | 4,500.00          | 2,700.00          | 1,800.00           |
| Membership Dues                    | 15,000.00         | 0.00              | 15,000.00          |
| Membership Contests                | 0.00              | 400.00            | (400.00)           |
| Media Project                      | 0.00              | 500.00            | (500.00)           |
| Awards (Expo, Board)               | 0.00              | 200.00            | (200.00)           |
|                                    |                   |                   |                    |
| <b>CONFERENCES*</b>                |                   |                   |                    |
| Conferences                        | 0.00              | 58,000.00         | (58,000.00)        |
|                                    |                   |                   |                    |
| <b>LEGISLATIVE/DONATIONS</b>       |                   |                   |                    |
| State Legislative                  | 0.00              | 500.00            | (500.00)           |
| NAHU Education Foundation          | 1,100.00          | 500.00            | 600.00             |
| HUPAC Administrative Fund          | 1,200.00          | 3,000.00          | (1,800.00)         |
| Public Service                     | 2,500.00          | 500.00            | 2,000.00           |
|                                    |                   |                   |                    |
| <b>OPERATING EXPENSES</b>          |                   |                   |                    |
| Postage                            | 0.00              | 200.00            | (200.00)           |
| Office Supplies & Printing         | 0.00              | 500.00            | (500.00)           |
| Website                            | 1,000.00          | 500.00            | 500.00             |
| Board Meetings                     | 0.00              | 300.00            | (300.00)           |
| Bank Charges                       | 0.00              | 50.00             | (50.00)            |
| Credit Card Fees                   | 0.00              | 3,500.00          | (3,500.00)         |
| Accounting Fees                    | 0.00              | 900.00            | (900.00)           |
| D&O Liability & Business Insurance | 0.00              | 250.00            | (250.00)           |
| Communications - CVENT             | 0.00              | 2,750.00          | (2,750.00)         |
| CVENT Administrative Support       |                   | 2,000.00          | (2,000.00)         |
| <b>Total</b>                       | <b>178,300.00</b> | <b>194,250.00</b> | <b>(15,950.00)</b> |

\* Aggregate conference budget to include Cap Con, Annual Convention, Region 3 Meeting and MAHU Leadership Conference

Approved by MDAHU Board of Directors on 10/6/2016